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November 14,2022

Summary of Consolidated Financial Results for the Second Quarter of the Year Ending March 2023 (unaudited)

Company name: Mitsubishi Paper Mills Limited (Code No.3864 Tokyo Stock Exchange)

URL: https://www.mpm.co.jp/

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(Amounts of less than one million yen are rounded down.)

1. Results for the Second Quarter of the Year Ending March 31, 2023 (April 1, 2022 -September 30, 2022)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

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	Net sales		Operating income		Ordinary income		Profit attributa	ble to
			Ordinary income		owners of pa	rent		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First Half of FY2022	100,364	16.9	(435)	-	1,504	103.2	(288)	-
First Half of FY2021	85,874	9.2	288	-	740	-	256	-

Note: Comprehensive income First Half of FY2022 ¥(707) million First Half of FY2021 ¥1,921 million

	Profit per share	Diluted profit per share
	Yen	Yen
First Half of FY2022	(6.51)	-
First Half of FY2021	5.74	1

(2) Consolidated Financial Condition

Total assets	Net assets	Shareholders' equity ratio
Million yen	Million yen	%
226,622	68,807	30.4
215,879	69,613	32.2
	Million yen 226,622	Million yen Million yen 226,622 68,807 215,879 69,613

Note: Shareholders' equity First Half of FY2022 ¥68,789 million FY2021 ¥69,608 million

2. Dividends

		Dividend per share						
	End of 1Q	End of 1Q End of 2Q End of 3Q End of FY Annual						
	Yen	Yen	Yen	Yen	Yen			
FY2021	-	0.00	-	0.00	0.00			
FY2022	-	0.00						
FY2022(Forecast)			-	5.00	5.00			

Note : Revision to the forecast for dividends announced most recently \cdots None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sale	es	Operating in	come	Ordinary in	ncome	Profit attribu		Earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	215,000	18.2	2,500	-	3,500	78.2	1,500	36.8	33.74

Note : Revision to the financial results forecast announced most recently \cdots Yes

4. Notes

(1) Changes in significant subsidiaries during the period under review

(changes in specified subsidiaries resulting in changes in scope of consolidation):

New: - (Company name); Excluded: - (Company name)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above:

3) Changes in accounting estimates:

Yes

4) Retrospective restatement:

None

None

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

First Half of FY2022 44,741,433 shares FY2021 44,741,433 shares

2) Total number of treasury shares at the end of the period:

First Half of FY2022 633,122 shares FY2021 288,324 shares

3) Average number of shares during the period:

First Half of FY2022 44,386,646 shares First Half of FY2021 44,621,736 shares

Notes: The Company has adopted a BIP (Board Incentive Plan) trust, assuming the number of shares held by the trust are included in the number of treasury stock of "(4) Total number of issued shares (common shares)".

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on information currently acquired by the Company and certain assumptions assessed to be reasonable. Actual results may differ significantly from these forecasts due to a wide range of factors.

^{*} This quarterly financial results report is exempt from quarterly review by Certified Public Accountants or an Audit Firm

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1. Qualitative Information on Quarterly Financial Results for the Period under Review

(1) Explanation of Operations Results

Forward-looking statements supplied below are forecasts Mitsubishi Paper Mills Limited and its consolidated subsidiaries (the "Group") made as of the last day of the period under review.

(1) State of Operating Results

In the first half of FY2022, economic activities continued to recover to a certain extent, assisted by efforts to prevent COVID-19's spread consistent with those activities. Meanwhile, uncertainties remained high over matters such as prolongation of the situation in Ukraine and steep rises in raw material and fuel prices, as well as exchange rate fluctuations that may result from the rapid depreciation of the yen.

Sharp rises in the prices of fuels, such as crude oil, coal, and natural gas, affected the Group significantly while the environment surrounding the Group indicated a recovery in demand.

Under these circumstances, the Group worked to improve productivity by maintaining production systems in line with demand trends in each business and, in term of sales, strived to revise product prices and expand sales of new products.

The Group also began executing the Mid-Term Management Plan (FY2022 to FY2024) in the ongoing fiscal year, adopting "Creation of a New Mitsubishi Paper Mills Group" as a slogan.

The basic policy of the Mid-Term Management Plan (FY2022 to FY2024) is as follows.

- (i) Strengthen our revenue base through selection and concentration strategies and expansion of new business
- (ii) Contribution to a green society
- (iii) Organizational change to improve sustainability

On August 5, 2022, we have resolved to withdraw from the business at the Flensburg Mill of MPE, in line with the policies of our Med-Term Management Plan. We will continue to promote organizational rationalization as a measure to improve profitability.

As a result, consolidated net sales amounted to 100,364 million yen (up 16.9% year on year) in the first six months under review due to revision of product prices in response to a steep rise in the prices of raw materials and fuel.

The consolidated operating loss came to 435 million yen (compared with operating profit of 288 million yen in the first six months of the previous fiscal year), and consolidated ordinary profit reached 1,504 million yen (compared with consolidated ordinary profit of 740 million yen in the first six months of the previous fiscal year) due in part to foreign exchange gains, and a loss attributable to owners of parent of 288 million yen primarily due to extra retirement payments, reflecting the strong effects of steep raw material and fuel price increases, despite the cost-cutting effects produced by product price revisions, fixed cost reduction, carbon intensity improvement and the like.

Operating results by segment are as follows:

In the first three months, the Company changed reportable segments to match its internal organization. Specifically, the Company added the warehouse and transportation business to the paper and pulp business to create the paper materials business segment and set up the functional materials business segment by integrating the imaging media business with the specialty materials business.

(Million yen)

			Net sales		Operating income (loss)		
		First Half of FY2021	First Half of FY2022	Change (%)	First Half of FY2021	First Half of FY2022	Change (%)
	Paper materials	67,527	79,482	17.7	(1,276)	(2,270)	ı
Reportable Segments	Functional materials	24,167	28,909	19.6	1,666	1,876	12.6
	Total	91,695	108,391	18.2	389	(393)	ı
Others		2,953	2,991	1.3	1	52	_
Total		94,648	111,382	17.7	390	(340)	_
Adjustment	(Note)	(8,774)	(11,018)		(101)	(95)	
Total		85,874	100,364	16.9	288	(435)	-

(Note) Adjustment is mainly related to internal transactions.

(Paper materials business)

In Japan, the sales volume fell below the previous fiscal year's level. However, the sales value increased given the positive effects of price revisions. Both sales volume and value also increased in exports.

The selling price of commercial pulp was revised according to a steep rise in the international market prices. For domestic customers, demand for a change to domestic pulp increased, and both sales volume and value increased.

At European subsidiaries, while sales volume decreased year on year, selling prices were revised in response to sharp rises in the prices of raw materials and fuel such as natural gas and pulp, which resulted in higher sales value.

However, the above price revisions could not compensate for the rises in raw materials and fuel prices, and the paper materials business resulted in an increase in sales and a decrease in profit.

The Company announced price revisions of printing and communication paper and white paperboard in June and wrapping paper in August this year and has implemented the revisions since then. However, the prices of raw materials and fuel subsequently remained high, and the situation was aggravated by the continuous depreciation of the yen, resulting in an increase in manufacturing cost larger than the increase in prices. Consequently, the Company announced another revision of product prices in October. Regarding commercial pulp, the Company will work to launch and expand the production and sales of bleached kraft pulp that exclusively uses home-grown conifers as a raw material at Kitakami site. while focusing on expanding the sales volume for exports, taking foreign exchange trends into consideration.

In addition, the Company is implementing the optimization of production system in line with trends in demand and streamlining of brands and continues its efforts, such as an increase in the product lines of new materials of craft paper and barrier paper with an aim to convert the product portfolio and stabilize revenue at an early stage.

European subsidiaries will also implement further revisions of product prices and continue to work on cost reduction by rebuilding production systems with an aim to ensure stable revenue.

(Functional materials business)

In functional materials business, sales rose steadily for water treatment membrane supporting bodies and tape base paper, etc. However, sales fell year on year for filters, decorative laminate base paper, backing paper for wallpaper. Sales of electronics-related products for overseas markets of battery separators and electronic industrial materials significantly increased year on year. We are expanding the melt-blown non-woven fabrics lineup, including for use in high-performance non-woven masks, and proposing unique products to local governments, etc. while utilizing designs and websites in alcohol disinfectants. Sales of imaging media-related products grew by recovery of decreased demand due to the prevention of the spread of COVID-19.

Consequently, functional materials business achieved growth in both sales and profit by price revisions and sales expansion of growth products, despite the impact of sharp rises in the prices of raw materials and fuel.

In the functional nonwoven fabric-related business, which is a priority area of the medium-term management plan, in addition to the acquisition of new users of water treatment membrane supports accurately grasping overseas water business demand and their development for special membrane, the Company will continue to focus on the expansion of sales of heat-resistant nonwoven fabrics, melt-blown nonwoven fabrics, etc. And, in electronics-related products, we also will continue to focus on the expansion of sales of battery separators for automobiles, energy saving, telecommunication equipment and electronic industrial materials including special dry film resist, and tape base paper performing well.

In the imaging media-related products, the Company continues to focus on expanding sales for exports by taking advantage of depreciation of the yen and improve its production system for products with declining demand, and so strives to grow revenue.

(2) Explanation of Financial Position

Assets at the end of the first half of FY2022 under review amounted to 226,622 million yen, up 10,743 million yen from the end of the previous fiscal year, mainly due to increases in accounts receivable - trade and inventories.

Total liabilities came to 157,815 million yen, up 11,549 million yen from the end of the previous fiscal year, chiefly attributable to a growth in notes and accounts payable - trade and commercial papers.

Net assets decreased 806 million yen from the end of the previous fiscal year to 68,807 million yen, mainly reflecting a decrease in valuation difference on available-for-sale securities.

The equity ratio was 30.4%, down 1.8 percentage points from the end of the previous fiscal year.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information

In light of recent performance trends, the Company has revised the consolidated financial results forecast that it announced on May 12, 2022, for the fiscal year ending March 31, 2023, as follows.

Revisions to consolidated financial results forecasts for the current fiscal year (April 1, 2022, to March 31, 2023)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecasts (A)	200,000	2,500	3,500	1,500	33.74
Revised forecasts (B)	215,000	2,500	3,500	1,500	33.74
Change (B-A)	+15,000		_		
Change (%)	+7.5	_	_	_	_
(Reference) Results of FY Mar. 31, 2022	181,920	(248)	1,964	1,096	24.62

(Reason for revision)

With regards to sales, we have increased the initial sales forecast by 15,000 million yen to 215,000 million yen, due to the revision of sales prices in each business due to the impact of soaring raw material and fuel prices.

In terms of profit, there is no change from the initial forecast, as the increase in sales will correspond to the surge in raw material and fuel prices.

Consolidated Financial Statements (1) Consolidated Balance Sheets

		(Million yen)
		First Half /
	FY2021	FY2022
	Mar 31,2022	Sep 30,2022
ssets		
Current assets		
Cash and deposits	9,047	6,211
Notes receivable - trade	7,724	8,464
Accounts receivable - trade	33,879	38,531
Merchandise and finished goods	23,446	25,830
Work in process	6,487	6,214
Raw materials and supplies	10,857	17,481
Other	3,969	5,256
Allowance for doubtful accounts	(130)	(149)
Total current assets	95,282	107,839
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	21,335	20,561
Machinery, equipment and vehicles, net	37,694	36,333
Land	21,276	20,793
Construction in progress	1,638	2,725
Other, net	2,646	2,499
Total property, plant and equipment	84,590	82,913
Intangible assets	•	
Other	1,864	2,293
Total intangible assets	1,864	2,293
Investments and other assets		
Investment securities	19,868	19,308
Other	14,343	14,332
Allowance for doubtful accounts	(70)	(65)
Total investments and other assets	34,141	33,575
Total non-current assets	120,596	118,782
Total assets	215,879	226,622

		(Million yen)
		First Half /
	FY2021	FY2022
	Mar 31,2022	Sep 30,2022
Liabilities		
Current liabilities		
Notes and accounts payable - trade	24,617	29,229
Electronically recorded obligations	3,541	4,180
Short-term loans payable	56,433	58,834
Commercial paper	6,000	10,000
Income taxes payable	475	321
Other	11,652	11,595
Total current liabilities	102,720	114,162
Non-current liabilities		
Long-term loans payable	29,960	29,187
Provision for share awards	24	40
Provision for directors' retirement benefits	69	43
Net defined benefit liability	9,277	9,814
Asset retirement obligations	885	885
Other	3,329	3,681
Total non-current liabilities	43,545	43,653
Total liabilities	146,265	157,815
Net assets		
Shareholders' equity		
Capital stock	36,561	36,561
Capital surplus	6,488	6,524
Retained earnings	13,962	13,640
Treasury shares	(228)	(329)
Total shareholders' equity	56,784	56,397
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,688	4,073
Foreign currency translation adjustment	952	1,485
Remeasurements of defined benefit plans	7,182	6,833
Total accumulated other comprehensive income	12,824	12,392
Non-controlling interests	5	17
Total net assets	69,613	68,807
Total liabilities and net assets	215,879	226,622

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

		(Million yen)
	First Half /	First Half /
	FY2021	FY2022
	Apr '21 - Sep '21	Apr '22 - Sep '22
Net sales	85,874	100,364
Cost of sales	72,913	87,391
Gross profit	12,961	12,973
Selling, general and administrative expenses	12,672	13,409
Operating income(loss)	288	(435)
Non-operating income		
Interest income	14	11
Dividend income	312	327
Share of profit of entities accounted for using equity method	391	363
Foreign exchange gains	37	1,309
Other	167	295
Total non-operating income	923	2,307
Non-operating expenses		
Interest expenses	302	288
Other	169	78
Total non-operating expenses	472	367
Ordinary income	740	1,504
Extraordinary income		
Gain on disposal of non-current assets	48	8
Subsidy income	_	347
Gain on sales of investment securities	687	_
Other	128	4
Total extraordinary income	864	359
Extraordinary losses		
Loss on disposal of non-current assets	199	226
Loss on tax purpose reduction entry of non-current assets	_	329
Extra retirement payments	77	482
Loss on valuation of investment securities	598	_
Other	198	7
Total extraordinary losses	1,074	1,045
Profit before income taxes	529	818
Income taxes	254	1,093
Profit (loss)	275	(275)
Profit attributable to non-controlling interests	19	13
Profit (loss) attributable to owners of parent	256	(288)

Consolidated quarterly statements of comprehensive income

		(Million yen)
	First Half /	First Half /
	FY2021	FY2022
	Apr '21 - Sep '21	Apr '22 - Sep '22
Profit (loss)	275	(275)
Other comprehensive income		
Valuation difference on available-for-sale securities	1,295	(616)
Foreign currency translation adjustment	332	545
Remeasurements of defined benefit plans, net of tax	17	(349)
Share of other comprehensive income of entities accounted for using equity method	1	(11)
Total other comprehensive income	1,646	(432)
Comprehensive income	1,921	(707)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,902	(720)
Comprehensive income attributable to non-controlling interests	19	13